

# Fidpro Suisse: The Swiss ally for international commodities traders



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**Fidpro, set up in Switzerland in 2017 and based in Dubai since the beginning of this year, has positioned itself as the preferred partner for trading companies seeking expertise, advice and personalised support.**

## The Swiss Army knife for international traders

Marion Sechi, who has led Fidpro since it was founded, has sixteen years of experience in accounting and management, including ten years spent specialising in the commodities sector. After working with Dimitri Rusca for several years at SCCF Structured Commodity & Corporate Finance, the pair decided to join forces to found Fidpro Switzerland. Although there were already many fiduciary companies in Switzerland, none of them really specialised in commodities trading. Drawing on their many years of experience in this field, they turned this specialisation into a major competitive advantage. As a result, Fidpro stands out as a key player dedicated to optimising client operations. Fidpro offers a comprehensive range of services, from setting up companies and opening bank accounts to accounting, tax and human resources. SCCF continues to be a key partner of Fidpro Switzerland, helping customers in need of financing solutions.

In addition to these services, Fidpro stands out for its commitment to helping clients get set up in a new country. From obtaining work permits to recruitment and opening bank accounts, Fidpro takes care of every aspect of day-to-day life so that its clients can focus on their core business with no distractions. In addition, Fidpro provides ongoing assistance to guide clients through the lifecycle of their business, delivering continued support even beyond the initial set-up.

In the current climate, where access to banks and financing has become complex, Fidpro's advice and network are invaluable assets.

## Accompanying growth

Fidpro's clients initially seek their services when setting up a business in Switzerland or the United Arab Emirates, and then choose to entrust them with the complete management of their administrative, accounting and tax affairs. Whether on a fixed-rate or hourly basis, Fidpro works closely with each client, tailoring services to their specific needs with the help of an experienced team. Fidpro is made up of seven dedicated professionals and supported by strategic partners in countries such as Malta and Singapore, so it can meet its clients' needs wherever they are. Although the company operates in several countries, its growth is mainly concentrated in Switzerland and the United Arab Emirates where the demand is greatest. With a solid reputation built on word-of-mouth recommendations, Fidpro is renowned for its unmatched expertise in commodities trading, which attracts many companies looking to get set up in Europe or the Middle East.

## Future prospects

Customer relations are at the heart of Fidpro's approach. A reliable partner with skilled contacts to promote business growth, Fidpro stands out for its flexibility and responsiveness, and offers comprehensive support. Fidpro assists its clients in many areas, going as far as finding business premises and accommodation for companies and their staff. With offices in Geneva and Zug in Switzerland, as well as a branch in Dubai, Fidpro ensures direct communication with its customers on site and online, particularly during the initial contact stage before setting up the business in the country. Fidpro is committed to digitalising and automating processes, and adopts an environmentally-friendly approach by limiting the printing of non-essential paper documents.

With a solid reputation and forward-looking vision, Fidpro is poised to respond to the challenges of the future and continue helping its clients succeed.

*This article is an English translation from the French internet source.*

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## PHOTO GALLERY

